

PRESS RELEASE

THE BOARD OF DIRECTORS APPROVES THE PRELIMINARY DATA AT DECEMBER 31, 2006

Main consolidated financial data

- NET REVENUES RISE TO 3,853.71 million euros (+4.7%)
- CONSOLIDATED EBITDA INCREASE (+27.4%)
- NET INDEBTEDNESS DECREASES (-58.9%)
- FURTHER GAINS IN IMPROVING THE PRODUCT MIX (FUNCTIONAL MILK)
- CONTINUED SUCCESSFUL IMPLEMENTATION OF PROGRAMS TO OPTIMIZE PROCUREMENT COST PROCESSES AND REGAIN MANUFACTURING AND ORGANIZATIONAL EFFICIENCY

31/12/05 Pro-forma	31/12/05 (Pro-Forma reclassified)	31/12/06 (preliminary)	% Change	
3,876.26	3,680.98	3,853.71	+4.7%	
278.09	278.09	354.44	+27.4%	
(369.3)	(369.3)	(151.7)	(58.9%)	
	3,876.26 278.09	Pro-forma (Pro-Forma reclassified) 3,876.26 3,680.98 278.09 278.09	Pro-forma reclassified) (preliminary) 3,876.26 3,680.98 3,853.71 278.09 278.09 354.44	

Parmalat S.p.A. announces that its Board of Directors, meeting today under the chairmanship of Ferdinando Superti Furga, approved the preliminary data at December 31, 2006, which show further gains in the Group's operating performance and a marked improvement in its net financial position.

Parmalat Group

In October 2006, the Group changed the criteria it uses to classify promotions and discounts, making them consistent with best industry practices. This change resulted in the reclassification of trade promotions as a deduction from revenues, in the same manner as discounts.

Consequently, in order to allow the comparison of homogeneous data, the 2006 amounts and the 2005 pro forma reclassified amounts have been computed in accordance with the new criteria.

In 2006, **consolidated net revenues** increased to 3,853.71 million euros, or 4.7% more than the 3,680.98 million euros reported at December 31, 2005.



EBITDA was up 27.4%, rising to 354.44 million euros (278.09 million euros at December 31, 2005), equal to 9.2% of revenues (7.6% in 2005).

These improvements reflect a favorable shift in the sales mix, the implementation of measures to increase manufacturing and distribution efficiency and a positive change in foreign exchange rates. Specifically, changes in exchange rates boosted revenues by 32.31 million euros (+0.9%) and EBITDA by 1.74 million euros (+0.6%). A decrease in writedowns of current assets and other provisions also contributed to the EBITDA increase (34.8 million euros in 2005 and 6.7 million euros in 2006).

A breakdown of revenues and EBITDA by geographic region is provided below:

	2005 Pro Forma				2006 Preliminary					
		Net Revenues					Net Revenues			
(in millions of euros)	Net revenues	Restat. for new classif. criteria	Restated net revenues	EBITDA	EBITDA as a % of revenues	Net revenues	Restat. for new classif. criteria	Restated net revenues	EBITDA	EBITDA as a % of revenues
Italy	1,147.70	(156.25)	991.45	72.12	7.3	1,141.89	(171.42)	970.47	105.09	10.8
Canada	1,338.11	(1.78)	1,336.34	104.95	7.9	1,382.21	(1.46)	1,380.75	123.33	8.9
Australia ***	425.14	(14.98)	410.15	39.59	9.7	433.36	(17.14)	416.22	39.26	9.4
Africa (consolidated data)	328.31	(3.57)	324.74	38.52	11.9	361.93	(4.68)	357.26	40.31	11.3
Spain	207.67	(7.29)	200.38	10.06	5.0	190.17	(6.86)	183.31	2.09	1.1
Portugal	67.79	(5.65)	62.14	8.13	13.1	81.49	(17.57)	63.93	7.93	12.4
Russia	41.80	(0.35)	41.45	5.93	14.3	57.80	(0.47)	57.33	10.24	17.9
Romania	10.67	(0.36)	10.31	2.96	28.7	12.10	(0.42)	11.68	1.80	15.4
Nicaragua	25.66		25.66	(0.35)	(1.4)	25.85		25.85	3.52	13.6
Cuba	1.30		1.30	(0.19)	(14.6)	3.59		3.59	1.02	28.5
Venezuela	152.85	(3.93)	148.92	10.00	6.7	199.02	(4.48)	194.54	27.70	14.2
Ecuador **	0.01		0.01	(1.05)	n.m.	3.25	(0.00)	3.25	(0.34)	n.m.
Colombia	102.11	(1.11)	100.99	10.55	10.5	110.92	(1.28)	109.64	11.63	10.6
Other *	27.15	0.00	27.15	(23.14)	(85.2)	75.89	0.00	75.89	(19.14)	n.m.
Total for the Group	3,876.26	(195.28)	3,680.98	278.09	7.6	4,079.49	(225.78)	3,853.71	354.44	9.2

^{*} Other: Changes in scope of consolidation (Boschi, Newlat, Carnini), holding companies and eliminations.

An overview of the performance of the Group's operations in the main countries is provided below:

In **Italy**, consolidated revenues totaled 970.47 million euros, or 2.1% less than the 991.45 million euros booked in 2005. These amounts do not include the revenues generated by the subsidiaries Boschi (included in the scope of consolidation in July 2006) and Newlat and Carnini (included in the third guarter).

EBITDA increased to 105.09 million euros, or 32.96 million euros more than the 72.12 million euros earned in 2005.

At December 31, 2006, the return on sales was 10.8%, up from 7.3% in 2005.

Positive results in all of the main business segments (particularly in the area of functional milks), strong sales of fruit-based beverages (which benefited from an upward trend in the closing months of the year) and efficiency gains at the manufacturing and organizational levels account for this improvement.

In **Canada**, 2005 consolidated revenues totaled 1,380.75 million euros, or 3.3% more than the 1,336.34 million euros reported at December 31, 2005.

EBITDA increased to 123.33 million euros, up 18.38 million euros compared with the 104.95 million euros earned in 2005. The ratio of EBITDA to net revenues improved from 7.9% to 8.9%.

^{**} Ecuador: The local subsidiary restarted operation in 2006.

^{***} Australia: The result of the Australian joint venture, which contributed 2.63 million euros, was classified below the EBITDA line in 2006 and above the EBITDA line in 2005.



This positive performance, which was achieved despite a decrease in the number of days available for deliveries and billing (one week less in 2006 compared with 2005), was made possible by an improvement in the product mix, a streamlining of the operating processes and a favorable change in foreign exchange rates.

In **Australia**, consolidated revenues increased to 416.22 million euros, for a gain of 1.5% compared with the 410.15 million euros booked in 2005.

At 39.26 million euros, EBITDA were slightly less than the amount reported in 2005 (39.59 million euros). The return on sales was also down, falling to 9.4% (9.7% in 2005).

The performance of the Australian operations was affected by a decrease in the number of days available for deliveries and billing (one week less in 2006 compared with 2005), the different classification of the results and by the sale of the investment held in the Norco joint venture. Following this sale, the Australian subsidiary established its own marketing and distribution network in those geographical areas previously covered by the joint venture.

In **Africa**, consolidated revenues continued to grow, rising from 324.74 million euros in 2005 to 357.26 million euros in 2006 (+10.0%). EBITDA improved from 38.52 million euros to 40.31 million euros (+1.79%), but the return on sales contracted from 11.9% to 11.3% (-0.6 percentage points). The data show an improvement that reflects the favorable trend of the local economy and higher sales of cheese, UHT milk and yogurt, and also a success of major promotional and advertising campaigns. This improvement has been partially annulled by an unfavorable shift in the rand/euro exchange rate.

At December 31, 2006, the Group's **net indebtedness** amounted to 151.7 million euros, a significant reduction (-58.9%) from the 369.3 million euros owed at the beginning of the year. The balance at December 31, 2006 includes the net financial position of the Venezuelan operations (169.3 million euros) but does not reflect the proceeds generated by the settlement with BNL (112 million euros), which was reached on December 29, 2006 and booked on January 5, 2007.

Factors that had a positive impact on the level of net indebtedness include the following: disposals of tangible assets, trademarks and investments in joint ventures, which generated proceeds of 141.6 million euros; the BPI settlement with SATA (44.5 million euros, 23.9 million euros of which were attributable to Parmalat S.p.A.); and the impact of changes in foreign exchange rates (53.5 million euros).

On the other hand, contributing to net indebtedness were: payments of preferential and prededuction claims (62.4 million euros), costs related to the extraordinary administration proceedings (15.8 million euros), expenses incurred to pursue legal actions (46.9 million euros), net financial expenses (62.0 million euros) and consolidation of the indebtedness owed by Boschi, Newlat and Carnini (28.8 million euros).

The cash flow generated by the Group's operations and by extraordinary transactions enabled the Company to pay down debt at a faster rate than originally anticipated. Under the new contracts that were signed when financing was renegotiated, no penalties are due for early repayment.

PARMALAT S.p.A.

Net revenues totaled 840.53 million euros, down slightly (-2.6%) from the 863.08 million euros reported at December 31, 2005.



EBITDA increased to 68.23 million euros, or 26.53 million euros more than the 41.70 million euros earned in 2005. The ratio of EBITDA to net revenues was 8.1%, a gain of 3.3 percentage points over 2005 (4.8%).

The Company's **net financial assets** totaled 341.4 million euros, up from 324.5 million euros at December 31, 2005. This improvement reflects the contribution of a positive cash flow from operations and the net positive impact of non-recurring transactions.

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Presentation to Investors

The preliminary data at December 31, 2006 will be presented to the financial community by way of a conference call that will be held today at 4:00 PM Central European Time (3:00 PM Greenwich Mean Time). The presentation can be followed in audioconferencing mode by calling the number +44 (0) 20 7162 0025. The event password is: # Parmalat #.

The relevant presentation is also available online at: www.parmalat.net.

Parmalat S.p.A.

Collecchio, February 2, 2007

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